

\$1,000,000 - \$1,499,999

	2021					2022								Avg.
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.		
Active	78	72	70	54	54	41	38	57	88	145	195	245	95	
UCB	62	44	60	61	31	47	46	45	46	54	46	26	47	
Pending	54	52	57	59	44	60	75	75	73	54	38	35	56	
Sold	78	98	77	100	101	71	83	124	118	108	102	71	94	
Expired	3	3	3	2	5	1	-	1	3	1	7	7	3	

Sales to List Price

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	99.1%	99.3%	98.9%	97.4%	99.5%	99.8%	101.8%	103.5%	104.4%	102.7%	98.8%	97.4%

All data provided by the Arizona Regional Multiple Listing System. Numbers subject to change.

Trend Analysis - Scottsdale Single-Family Homes - Resale

\$1,500,000 - \$1,999,999

Numbers

	2021					2022								Avg.
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.		
Active	60	54	52	45	38	31	26	46	68	93	133	130	65	
UCB	20	24	20	27	24	28	24	20	36	30	21	16	24	
Pending	24	29	25	32	25	37	40	45	38	41	27	34	33	
Sold	56	31	38	33	55	46	56	57	55	55	62	32	48	
Expired	-	1	4	2	2	1	-	2	3	2	4	6	2	

Sales to List Price

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	98.0%	98.6%	99.0%	97.4%	100.1%	100.6%	102.2%	102.2%	105.7%	102.2%	99.3%	97.0%

Percent Change- Month Over Month

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
Active	-10.3%	-8.3%	-2.9%	-29.6%	0.0%	-31.7%	-7.9%	33.3%	35.2%	39.3%	25.6%	20.4%
UCB	6.5%	-40.9%	26.7%	1.6%	-96.8%	34.0%	-2.2%	-2.2%	2.2%	14.8%	-17.4%	-76.9%
Pending	16.7%	-3.8%	8.8%	3.4%	-34.1%	26.7%	20.0%	0.0%	-2.7%	-35.2%	-42.1%	-8.6%
Sold	-23.1%	20.4%	-27.3%	23.0%	1.0%	-42.3%	14.5%	33.1%	-5.1%	-9.3%	-5.9%	-43.7%
Expired	66.7%	0.0%	0.0%	-50.0%	60.0%	-400.0%	#DIV/0!	100.0%	66.7%	-200.0%	85.7%	0.0%

Percentage of Homes Sold vs. Homes Listed

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	100.0%	136.1%	110.0%	185.2%	185.2%	173.2%	218.4%	217.5%	134.1%	74.5%	52.3%	29.0%

Percent Change- Month Over Month

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
Active	10.0%	-11.1%	-3.8%	-15.6%	-18.4%	-22.6%	-19.2%	43.5%	32.4%	26.9%	30.1%	-2.3%
UCB	-35.0%	16.7%	-20.0%	25.9%	-12.5%	14.3%	-16.7%	-20.0%	44.4%	-20.0%	-42.9%	-31.3%
Pending	-33.3%	17.2%	-16.0%	21.9%	-28.0%	32.4%	7.5%	11.1%	-18.4%	7.3%	-51.9%	20.6%
Sold	12.5%	-80.6%	18.4%	-15.2%	40.0%	-19.6%	17.9%	1.8%	-3.6%	0.0%	11.3%	-93.8%
Expired	#DIV/0!	100.0%	75.0%	-100.0%	0.0%	-100.0%	#DIV/0!	100.0%	33.3%	-50.0%	50.0%	33.3%

Percentage of Homes Sold vs. Homes Listed

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	93.3%	57.4%	73.1%	73.3%	73.3%	148.4%	215.4%	123.9%	80.9%	59.1%	46.6%	24.6%

\$2,000,000 - \$2,999,999

Numbers

	2021					2022							
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Avg.
Active	68	62	66	57	40	38	43	49	64	90	113	109	67
UCB	26	24	26	28	27	16	29	22	31	17	23	18	24
Pending	35	33	22	23	29	45	42	52	46	49	31	28	36
Sold	29	29	31	30	36	31	38	51	42	44	33	25	35
Expired	2	3	2	1	-	2	1	-	4	3	3	6	2

Percent Change- Month Over Month

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
Active	-19.1%	-9.7%	6.1%	-15.8%	-42.5%	-5.3%	11.6%	12.2%	23.4%	28.9%	20.4%	-3.7%
UCB	3.8%	-8.3%	7.7%	7.1%	-3.7%	-68.8%	44.8%	-31.8%	29.0%	-82.4%	26.1%	-27.8%
Pending	11.4%	-6.1%	-50.0%	4.3%	20.7%	35.6%	-7.1%	19.2%	-13.0%	6.1%	-58.1%	-10.7%
Sold	3.4%	0.0%	6.5%	-3.3%	16.7%	-16.1%	18.4%	25.5%	-21.4%	4.5%	-33.3%	-32.0%
Expired	-200.0%	33.3%	-50.0%	-100.0%	#DIV/0!	100.0%	-100.0%	#DIV/0!	100.0%	-33.3%	0.0%	50.0%

Sales to List Price

	2022											
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	97.6%	96.4%	98.2%	100.1%	97.0%	99.3%	101.0%	102.3%	100.4%	100.6%	99.4%	98.5%

Percentage of Homes Sold vs. Homes Listed

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	42.6%	46.8%	47.0%	52.6%	52.6%	81.6%	88.4%	104.1%	65.6%	48.9%	29.2%	22.9%

\$3,000,000+

Numbers

	2021					2022							
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Avg.
Active	96	105	108	103	100	107	115	107	120	130	164	157	118
UCB	7	16	17	26	16	27	31	33	31	25	20	22	23
Pending	35	43	40	49	45	42	48	65	60	55	44	33	47
Sold	13	19	24	18	34	23	28	37	39	42	33	20	28
Expired	2	-	4	-	3	4	-	6	4	6	3	6	3

Percent Change- Month Over Month

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
Active	-4.2%	8.6%	2.8%	-4.9%	-3.0%	6.5%	7.0%	-7.5%	10.8%	7.7%	20.7%	-4.5%
UCB	-71.4%	56.3%	5.9%	34.6%	-62.5%	40.7%	12.9%	6.1%	-6.5%	-24.0%	-25.0%	9.1%
Pending	11.4%	18.6%	-7.5%	18.4%	-8.9%	-7.1%	12.5%	26.2%	-8.3%	-9.1%	-25.0%	-33.3%
Sold	-84.6%	31.6%	20.8%	-33.3%	47.1%	-47.8%	17.9%	24.3%	5.1%	7.1%	-27.3%	-65.0%
Expired	-100.0%	#DIV/0!	100.0%	#DIV/0!	100.0%	25.0%	#DIV/0!	100.0%	-50.0%	33.3%	-100.0%	50.0%

Sales to List Price

	2022											
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	95.7%	93.8%	95.5%	97.4%	97.9%	92.4%	99.1%	97.1%	98.6%	98.7%	95.8%	95.7%

Percentage of Homes Sold vs. Homes Listed

	2021					2022						
	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.
	13.5%	18.1%	22.2%	17.5%	17.5%	21.5%	24.3%	34.6%	32.5%	32.3%	20.1%	12.7%

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