

ALL DATA - Trend Analysis - Scottsdale Single-Family Homes - Resale

All Price Points

	2022													
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.	
Active	504	538	524	548	498	430	356	306	312	346	450	685	458	
UCB	278	281	280	245	281	263	187	234	229	228	240	226	248	
Pending	371	303	347	333	331	335	280	341	371	384	379	310	340	
Sold	599	520	476	486	435	497	497	388	429	520	494	489	486	
Expired	13	16	17	12	18	9	20	13	4	13	20	17	14	

Sales Price to List Price

2022											
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
99.8%	99.5%	98.7%	98.7%	98.5%	99.6%	99.3%	98.9%	101.7%	102.0%	102.7%	101.6%

<\$999,999

	2022													
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.	
Active	190	217	222	255	202	171	124	89	90	87	110	227	165	
UCB	158	159	154	137	158	121	89	116	99	108	96	100	125	
Pending	202	164	199	176	187	172	137	157	166	147	162	111	165	
Sold	359	323	300	306	265	316	271	217	226	251	240	240	276	
Expired	6	3	10	5	5	4	10	5	3	4	6	5	6	

Sales to List Price

2022											
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
101.9%	101.1%	100.1%	101.1%	100.2%	100.2%	101.0%	101.2%	103.5%	105.0%	105.1%	103.6%

Percent Change- Month Over Month

	2022													
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May		
Active	6.9%	6.3%	-2.7%	4.4%	-10.0%	-15.8%	-20.8%	-16.3%	1.9%	9.8%	23.1%	34.3%		
UCB	-7.9%	1.1%	-0.4%	-14.3%	12.8%	-6.8%	-40.6%	20.1%	-2.2%	-0.4%	5.0%	-6.2%		
Pending	-11.1%	-22.4%	12.7%	-4.2%	-0.6%	1.2%	-19.6%	17.9%	8.1%	3.4%	-1.3%	-22.3%		
Sold	-5.3%	-15.2%	-9.2%	2.1%	-11.7%	12.5%	0.0%	-28.1%	9.6%	17.5%	-5.3%	-1.0%		
Expired	-23.1%	18.8%	5.9%	-41.7%	33.3%	-100.0%	55.0%	-53.8%	-225.0%	69.2%	35.0%	-17.6%		

Percentage of Homes Sold vs. Homes Listed

2022											
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
118.8%	96.7%	90.8%	88.7%	87.3%	115.6%	115.6%	126.8%	137.5%	150.3%	109.8%	71.4%

Percent Change- Month Over Month

	2022													
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May		
Active	22.6%	12.4%	2.3%	12.9%	-26.2%	-18.1%	-37.9%	-39.3%	1.1%	-3.4%	20.9%	51.5%		
UCB	3.2%	0.6%	-3.2%	-12.4%	13.3%	-30.6%	-36.0%	23.3%	-17.2%	8.3%	-12.5%	4.0%		
Pending	-15.3%	-23.2%	17.6%	-13.1%	5.9%	-8.7%	-25.5%	12.7%	5.4%	-12.9%	9.3%	-45.9%		
Sold	-2.8%	-11.1%	-7.7%	2.0%	-15.5%	16.1%	-16.6%	-24.9%	4.0%	10.0%	-4.6%	0.0%		
Expired	-16.7%	-100.0%	70.0%	-100.0%	0.0%	-25.0%	60.0%	-100.0%	-66.7%	25.0%	33.3%	-20.0%		

Percentage of Homes Sold vs. Homes Listed

2022											
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
188.9%	148.8%	135.1%	120.0%	131.2%	184.8%	184.8%	243.8%	251.1%	288.5%	218.2%	105.7%

**\$1,000,000 - \$1,499,999**

	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.
Active	68	86	78	72	70	54	54	41	38	57	88	145	71
UCB	54	58	62	44	60	61	31	47	46	45	46	54	51
Pending	63	45	54	52	57	59	44	60	75	75	73	54	59
Sold	95	96	78	98	77	100	101	71	83	124	118	108	96
Expired	2	1	3	3	3	2	5	1	-	1	3	1	2

**Sales to List Price**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
100.1%	100.0%	99.1%	99.3%	98.9%	97.4%	99.5%	99.8%	101.8%	103.5%	104.4%	102.7%	

All data provided by the Arizona Regional Multiple Listing System. Numbers subject to change.

**Trend Analysis - Scottsdale Single-Family Homes - Resale**

**\$1,500,000 - \$1,999,999**

**Numbers**

	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.
Active	56	54	60	54	52	45	38	31	26	46	68	93	52
UCB	26	27	20	24	20	27	24	28	24	20	36	30	26
Pending	35	32	24	29	25	32	25	37	40	45	38	41	34
Sold	71	49	56	31	38	33	55	46	56	57	55	55	50
Expired	-	2	-	1	4	2	2	1	-	2	3	2	2

**Sales to List Price**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
100.1%	99.1%	98.0%	98.6%	99.0%	97.4%	100.1%	100.6%	102.2%	102.2%	105.7%	102.2%	

**Percent Change- Month Over Month**

	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
Active	10.3%	20.9%	-10.3%	-8.3%	-2.9%	-29.6%	0.0%	-31.7%	-7.9%	33.3%	35.2%	39.3%	
UCB	-16.7%	6.9%	6.5%	-40.9%	26.7%	1.6%	-96.8%	34.0%	-2.2%	-2.2%	2.2%	14.8%	
Pending	7.9%	-40.0%	16.7%	-3.8%	8.8%	3.4%	-34.1%	26.7%	20.0%	0.0%	-2.7%	-35.2%	
Sold	-29.5%	1.0%	-23.1%	20.4%	-27.3%	23.0%	1.0%	-42.3%	14.5%	33.1%	-5.1%	-9.3%	
Expired	-50.0%	-100.0%	66.7%	0.0%	0.0%	-50.0%	60.0%	-400.0%	#DIV/0!	100.0%	66.7%	-200.0%	

**Percentage of Homes Sold vs. Homes Listed**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
139.7%	111.6%	100.0%	136.1%	110.0%	185.2%	185.2%	173.2%	218.4%	217.5%	134.1%	74.5%	

**Percent Change- Month Over Month**

	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
Active	-21.4%	-3.7%	10.0%	-11.1%	-3.8%	-15.6%	-18.4%	-22.6%	-19.2%	43.5%	32.4%	26.9%	
UCB	-26.9%	3.7%	-35.0%	16.7%	-20.0%	25.9%	-12.5%	14.3%	-16.7%	-20.0%	44.4%	-20.0%	
Pending	-17.1%	-9.4%	-33.3%	17.2%	-16.0%	21.9%	-28.0%	32.4%	7.5%	11.1%	-18.4%	7.3%	
Sold	8.5%	-44.9%	12.5%	-80.6%	18.4%	-15.2%	40.0%	-19.6%	17.9%	1.8%	-3.6%	0.0%	
Expired	#DIV/0!	100.0%	#DIV/0!	100.0%	75.0%	-100.0%	0.0%	-100.0%	#DIV/0!	100.0%	33.3%	-50.0%	

**Percentage of Homes Sold vs. Homes Listed**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
126.8%	90.7%	93.3%	57.4%	73.1%	73.3%	73.3%	148.4%	215.4%	123.9%	80.9%	59.1%	

**\$2,000,000 - \$2,999,999**

Numbers	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.
Active	85	81	68	62	66	57	40	38	43	49	64	90	62
UCB	23	25	26	24	26	28	27	16	29	22	31	17	25
Pending	38	31	35	33	22	23	29	45	42	52	46	49	37
Sold	45	28	29	29	31	30	36	31	38	51	42	44	36
Expired	4	6	2	3	2	1	-	2	1	-	4	3	2

**Sales to List Price**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
98.7%	96.5%	97.6%	96.4%	98.2%	100.1%	97.0%	99.3%	101.0%	102.3%	100.4%	100.6%	

**Percent Change- Month Over Month**

	2022											
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
Active	9.4%	-4.9%	-19.1%	-9.7%	6.1%	-15.8%	-42.5%	-5.3%	11.6%	12.2%	23.4%	28.9%
UCB	-21.7%	8.0%	3.8%	-8.3%	7.7%	7.1%	-3.7%	-68.8%	44.8%	-31.8%	29.0%	-82.4%
Pending	-23.7%	-22.6%	11.4%	-6.1%	-50.0%	4.3%	20.7%	35.6%	-7.1%	19.2%	-13.0%	6.1%
Sold	8.9%	-60.7%	3.4%	0.0%	6.5%	-3.3%	16.7%	-16.1%	18.4%	25.5%	-21.4%	4.5%
Expired	0.0%	33.3%	-200.0%	33.3%	-50.0%	-100.0%	#DIV/0!	100.0%	-100.0%	#DIV/0!	100.0%	-33.3%

**Percentage of Homes Sold vs. Homes Listed**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
52.9%	34.6%	42.6%	46.8%	47.0%	52.6%	52.6%	81.6%	88.4%	104.1%	65.6%	48.9%	

**\$3,000,000+**

Numbers	2022												
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Avg.
Active	105	100	96	105	108	103	100	107	115	107	120	130	108
UCB	17	12	7	16	17	26	16	27	31	33	31	25	22
Pending	33	31	35	43	40	49	45	42	48	65	60	55	46
Sold	29	24	13	19	24	18	34	23	28	37	39	42	28
Expired	1	4	2	-	4	-	3	4	-	6	4	6	3

**Sales to List Price**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
96.3%	97.5%	95.7%	93.8%	95.5%	97.4%	97.9%	92.4%	99.1%	97.1%	98.6%	98.7%	

**Percent Change- Month Over Month**

	2022											
	Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May
Active	-10.5%	-5.0%	-4.2%	8.6%	2.8%	-4.9%	-3.0%	6.5%	7.0%	-7.5%	10.8%	7.7%
UCB	-35.3%	-41.7%	-71.4%	56.3%	5.9%	34.6%	-62.5%	40.7%	12.9%	6.1%	-6.5%	-24.0%
Pending	0.0%	-6.5%	11.4%	18.6%	-7.5%	18.4%	-8.9%	-7.1%	12.5%	26.2%	-8.3%	-9.1%
Sold	-13.8%	-20.8%	-84.6%	31.6%	20.8%	-33.3%	47.1%	-47.8%	17.9%	24.3%	5.1%	7.1%
Expired	0.0%	75.0%	-100.0%	#DIV/0!	100.0%	#DIV/0!	100.0%	25.0%	#DIV/0!	100.0%	-50.0%	33.3%

**Percentage of Homes Sold vs. Homes Listed**

2022												
Jun.	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	
27.6%	24.0%	13.5%	18.1%	22.2%	17.5%	17.5%	21.5%	24.3%	34.6%	32.5%	32.3%	

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